



# CORE powered by BPM

Premium talent acquisition solution based on science, underpinned by actionable talent insights and powerful profiling!

Creating an unfair advantage for clients to do ordinary things in extraordinary ways!

## CORE PLUS

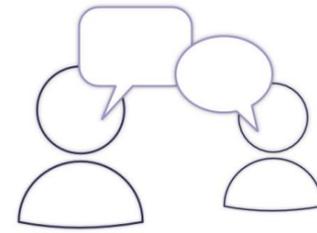
Unique client guarantees and amazing ROI

Discover your CORE DNA

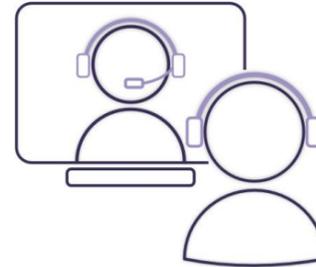
Attract, engage and retain the best talent

Reduce hiring bias with predictive insights

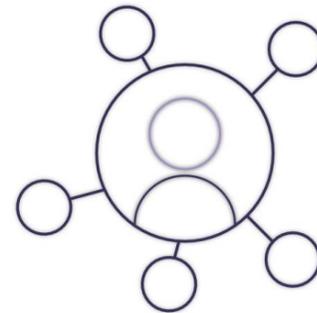
Realise the true cost of recruitment



**CORE PLUS** is a premium talent acquisition solution, blending the science of recruitment with the art of relationships, reducing hiring bias with, actionable talent insights and powerful profiling on every candidate



Utilising the latest video and behavioural “Job fit” software, **CORE PLUS** creates a powerful on demand digital pre-selection first interview process, offering a non-biased, holistic view



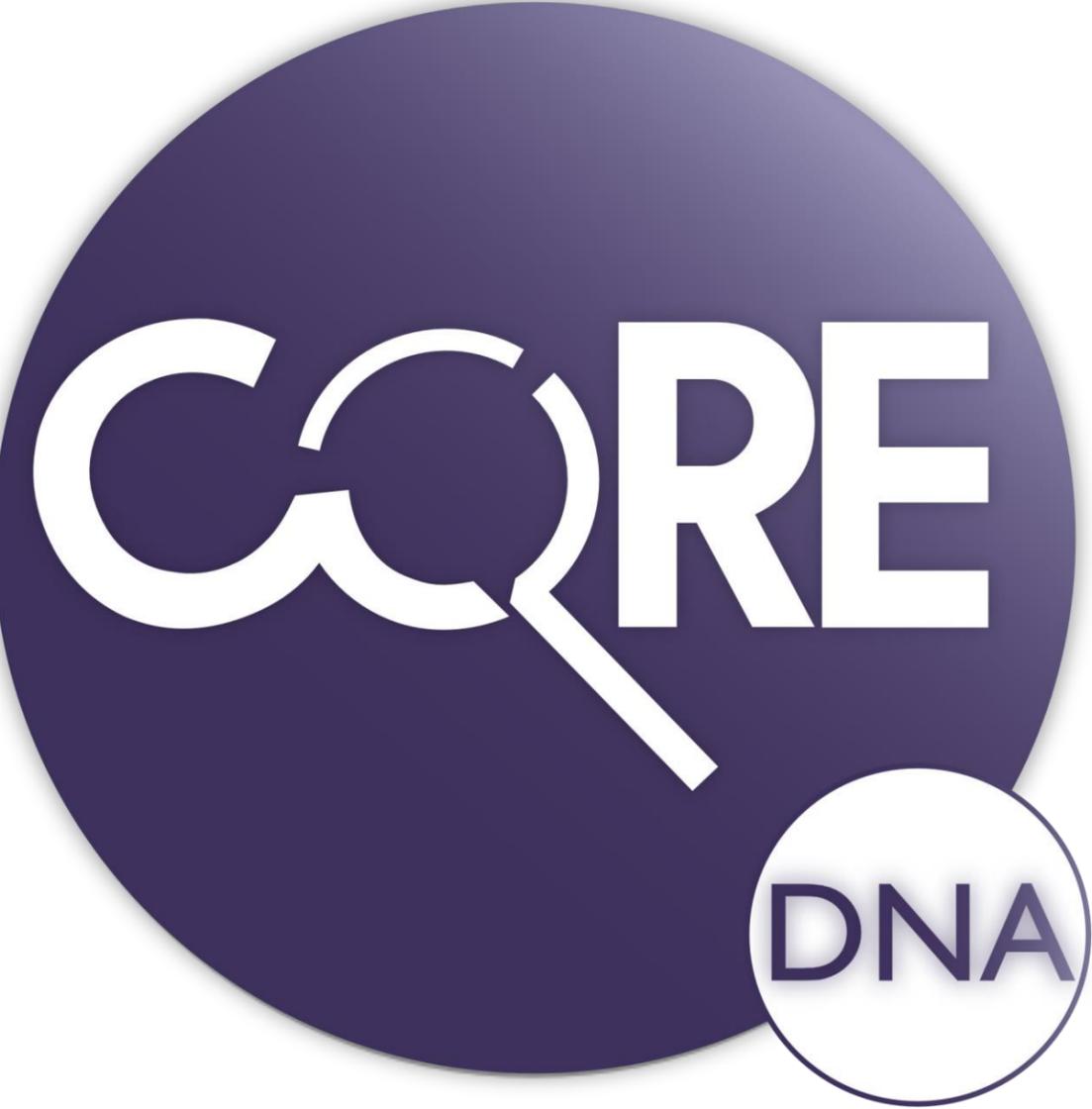
**CORE PLUS** increases the diversity and level of candidate engagement, improving the candidate and client journey, providing a cost effective, innovate and scalable platform



**CORE PLUS** includes **CORE DNA**, creating your unique company DNA and providing incremental improvements to optimise your recruitment process

**CORE DNA** provides a scalable process to track your true quality of hire, resulting in significant ROI optimisation





# CORE

## DNA

## CORE DNA:THE SCIENCE

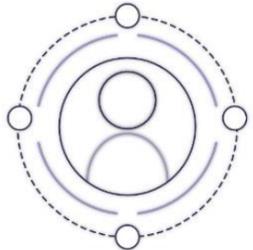
### Understanding the true cost of a bad hire and how to optimise ROI



Understand what excellent looks like for you in attracting, engaging and retaining the best talent



Benefit from powerful predictive insights on every candidate



Add value across on boarding, development and succession planning, identifying leadership potential to talent management and talent pooling



Optimise ROI by reducing the risk of a bad hire and increasing staff retention levels



Guaranteed to save time and money whilst reducing hiring bias



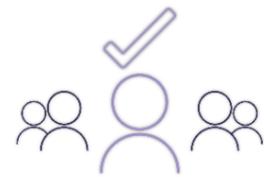


# SETTING NEW STANDARDS!

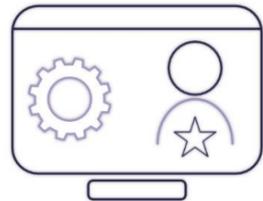
## The CORE digital pre-screening profile



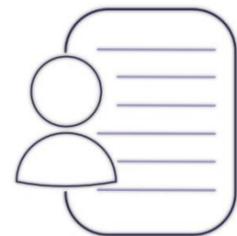
On demand video interview



Behavioural "Job fit" Profile



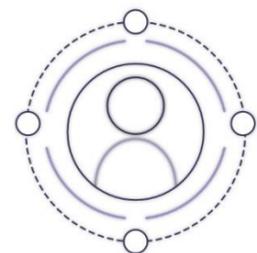
Pre recorded specific interview questions



Bespoke interview question pack



On boarding and remote working advice



Premium talent management and talent aftercare package

## BPM TECH:

Operating as true recruitment partners, managing risk and taking full accountability for delivery!

Driven by **CORE's** powerful on demand profiling





# OPTIMISING OUTCOMES

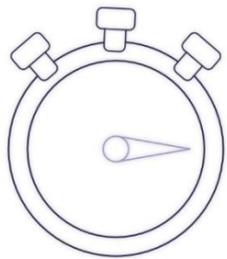
Backed by science



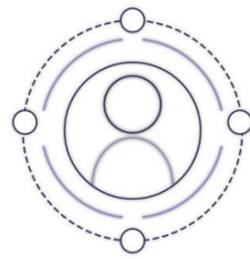
ROI: Turn recruitment into a revenue stream



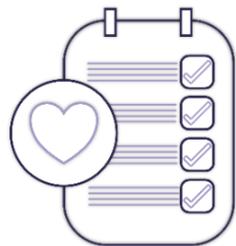
Candidate journey: Attraction and engagement



Reduce time to hire



Client experience: Enhance hiring manager engagement



Improve quality of hire



What great looks like for you!  
Increase retention rates and reduce the risk of bad hire!

Not satisfied with just creating a genuine unfair advantage for clients in discovering, attracting, engaging and retaining key employees





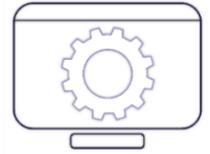
# PREMIUM PACKAGE



Cashback partnership proposition



## CORE DNA



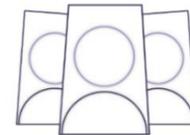
Microsite



Enhanced rebate guarantee



Project health check & IR35 review



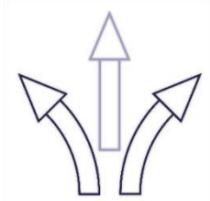
Proactive talent pooling



Exclusive premium candidate access



Premium on boarding package



Advertising & social media campaign



Unique recruitment plan



Powerful, predictive insights on every candidate



Digital pre selection profiling

## CORE PLUS:

Guaranteed to save you time and increase ROI by optimising recruitment costs. Also featuring a unique cashback partnership proposition





## DRIVEN BY PROFESSIONALS

POWERED BY CORE: PROVIDING A LEADING DIGITAL CARE SOLUTIONS COMPANY, A COMPLETE TALENT ATTRACTION PACKAGE, ATTRACTING THE BEST TALENT, SAVING TIME AND MONEY

### Testimonial

*"Ben and the team, coupled with the power of BPM CORE, have added real value throughout our hiring and recruitment process, offering a unique proposition, resulting in them attracting the best in market candidates, whilst reducing costs and time to hire!"*

PROVIDING A BEST IN CLASS CHANGE AND TRANSFORMATION TEAM FOR A LARGE SCALE, MULTI-MILLION-POUND FINANCIAL SERVICES TRANSFORMATION PROGRAMME

### Testimonial

*"BPM Tech really understood our requirements and went above and beyond to ensure our needs were met."*

PROVIDING A HIGH PERFORMING TECHNICAL TEAM TO A SAAS, E-PROCUREMENT CLOUD SOLUTION

### Testimonial

*"Ben and the BPM team have impressed us with their professionalism and ability understand our needs. They have enabled us to quickly build out our team and deliver significant value to all clients."*

DUE TO AN EXISTING PROVIDER FAILING TO DELIVER, THE HEAD OF IT AT ONE OF THE WORLD'S LARGEST LOGISTICS FIRMS, REACHED OUT TO BPM TECH TO URGENTLY ATTRACT THE HIGHEST CALIBRE CANDIDATES FOR SEVERAL BUSINESS-CRITICAL AND TIME SENSITIVE ROLES

### Testimonial

*"Having BPM Tech on the case for our IT recruitment meant we had little to no need to deal with other recruiters, allowing me to get on with my day job knowing the role was always in safe hands."*

PROVIDING A BLENDED RECRUITMENT APPROACH FOR A LEADING DATA SERVICES CLIENT, PROVIDING THEM THE PLATFORM TO EMBARK ON A BUSINESS-CRITICAL CLOUD MIGRATION PROGRAMME.

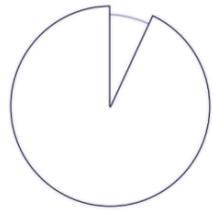
### Testimonial

*"Having a partnership with James and Ben at BPM Tech has significantly improved our time-to-hire on several key roles. What I value the most is that they always listen but are never afraid to push back when they feel that someone is the right fit for our business."*



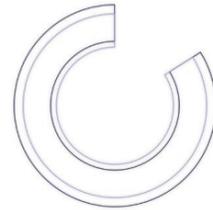


# BY NUMBERS...



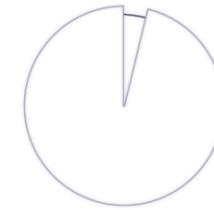
**96%**

Of candidates who underwent the **CORE** pre selection interview process were selected for second stage interviews



**89%**

Of clients have seen an improvement with onboarding, engagement and productivity of new employees



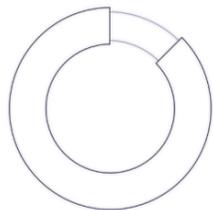
**91%**

Of hiring managers said on demand video shortlisting was their preferred way of reviewing candidates



**20%**

Increase in candidate satisfaction



**90%**

Of hiring managers said they've not had both a video and Job fit profile as standard with other suppliers



**87%**

Of clients said the Job fit profile was a pivotal factor when selecting a candidate



**16 DAYS**

Reduction in time to hire



**35%**

Uplift in unique candidate attraction



**18 HOURS**

Average time saved per vacancy



**£12,000 PER VACANCY**

Average indirect cost savings in time alone



**100%**

Of **CORE** candidates placed are still with their respective client





## PRICING STRUCTURE



Partnership fee: £2,000  
50% reduced from successful hire



30% of package  
Sliding scale rebate: From 12 months



Unique candidate partnership proposition. 10% of fee if placed elsewhere by BPM Tech

Enhanced kickback terms for **CORE CONSULT**



# LETS TALK...

## THE POWER OF PLUS

Premium talent acquisition solution based on Science, underpinned by actionable talent insights and powerful profiling!

## CORE PLUS powered by BPM

True recruitment partners, powered by science, managing risk and taking full accountability for delivery



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THANK YOU

WE LOOK FORWARD TO  
HEARING FROM YOU!





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