



CORE powered by
BPM

Premium talent acquisition solution based on science, underpinned by actionable talent insights and powerful profiling!

Creating an unfair advantage for clients to do ordinary things in extraordinary ways!

CORE PLUS

Unique client
guarantees
and amazing
ROI

Discover your
CORE DNA

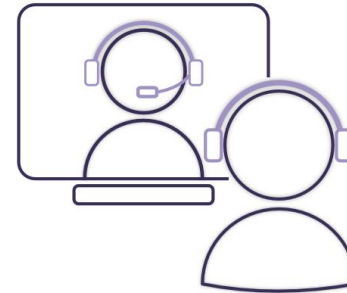
Attract,
engage and
retain the best
talent

Reduce hiring
bias with
predictive
insights

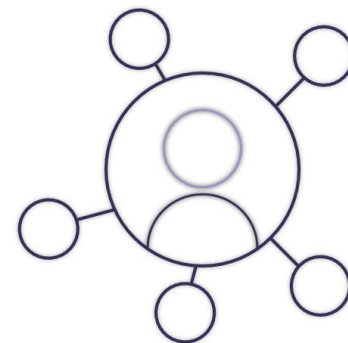
Realise the
true cost of
recruitment



CORE PLUS is a premium talent acquisition solution, blending the science of recruitment with the art of relationships, reducing hiring bias with, actionable talent insights and powerful profiling on every candidate



Utilising the latest video and behavioural “Job fit” software, **CORE PLUS** creates a powerful on demand digital pre-selection first interview process, offering a non-biased, holistic view



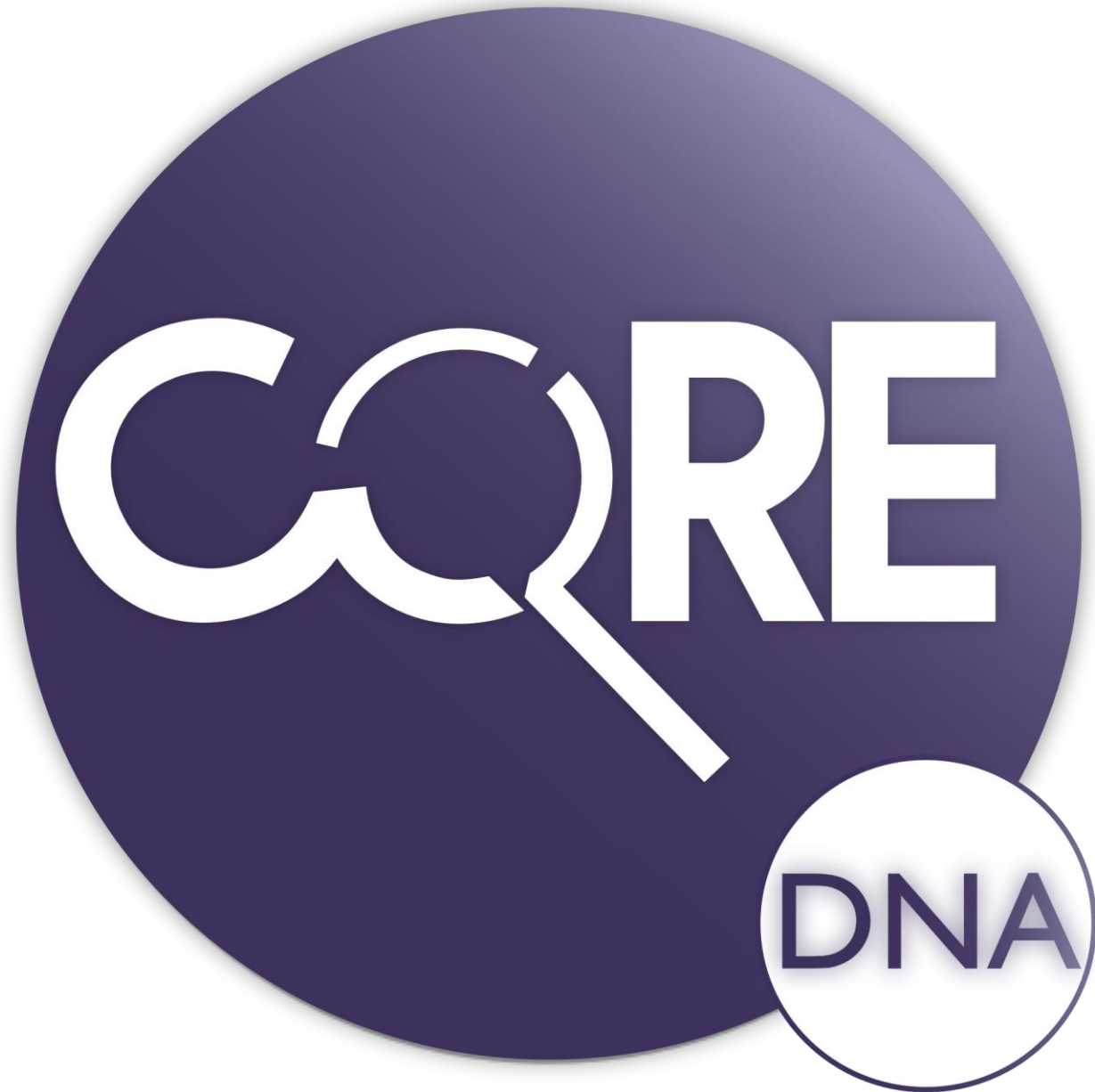
CORE PLUS increases the diversity and level of candidate engagement, improving the candidate and client journey, providing a cost effective, innovate and scalable platform



CORE PLUS includes **CORE DNA**, creating your unique company DNA and providing incremental improvements to optimise your recruitment process

CORE DNA provides a scalable process to track your true quality of hire, resulting in significant ROI optimisation





CORE DNA:THE SCIENCE

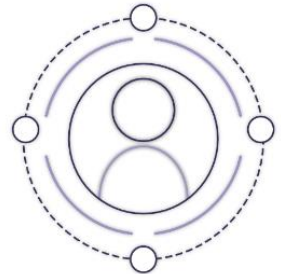
Understanding the true cost of a bad hire and how to optimise ROI



Understand what excellent looks like for you in attracting, engaging and retaining the best talent



Benefit from powerful predictive insights on every candidate



Add value across on boarding, development and succession planning, identifying leadership potential to talent management and talent pooling



Optimise ROI by reducing the risk of a bad hire and increasing staff retention levels



Guaranteed to save time and money whilst reducing hiring bias





SETTING NEW STANDARDS!

The CORE digital pre-screening profile



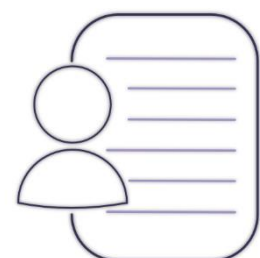
On demand video interview



Behavioural "Job fit" Profile



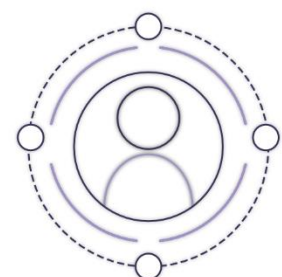
Pre recorded specific interview questions



Bespoke interview question pack



On boarding and remote working advice



Premium talent management and talent aftercare package

BPM TECH:

Operating as true recruitment partners, managing risk and taking full accountability for delivery!

Driven by **CORE's** powerful on demand profiling



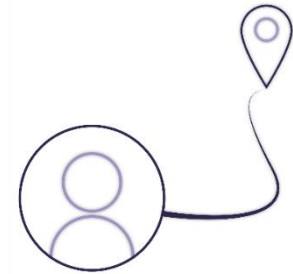


OPTIMISING OUTCOMES

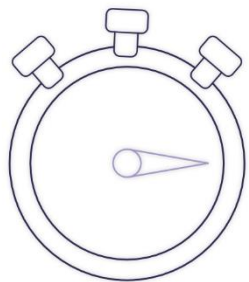
Backed by science



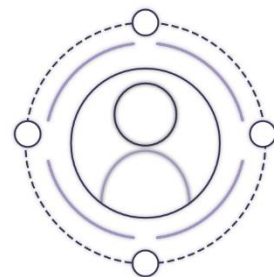
ROI: Turn recruitment into a revenue stream



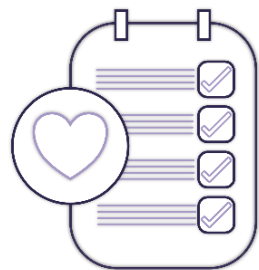
Candidate journey: Attraction and engagement



Reduce time to hire



Client experience: Enhance hiring manager engagement



Improve quality of hire



What great looks like for you!
Increase retention rates and reduce the risk of bad hire!

Not satisfied with just creating a genuine unfair advantage for clients in discovering, attracting, engaging and retaining key employees

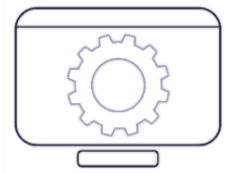




PREMIUM PACKAGE



Cashback partnership proposition



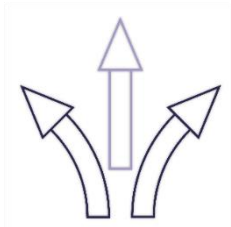
Microsite



Project health check & IR35 review



Exclusive premium candidate access



Advertising & social media campaign



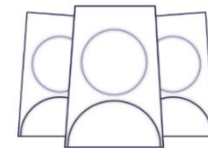
Powerful, predictive insights on every candidate



CORE DNA



Enhanced rebate guarantee



Proactive talent pooling



Premium on boarding package



Unique recruitment plan



Digital pre selection profiling

CORE PLUS:

Guaranteed to save you time and increase ROI by optimising recruitment costs. Also featuring a unique cashback partnership proposition





DRIVEN BY PROFESSIONALS

POWERED BY CORE: PROVIDING A LEADING DIGITAL CARE SOLUTIONS COMPANY, A COMPLETE TALENT ATTRACTION PACKAGE, ATTRACTING THE BEST TALENT, SAVING TIME AND MONEY

Testimonial

"Ben and the team, coupled with the power of BPM CORE, have added real value throughout our hiring and recruitment process, offering a unique proposition, resulting in them attracting the best in market candidates, whilst reducing costs and time to hire!"

PROVIDING A BEST IN CLASS CHANGE AND TRANSFORMATION TEAM FOR A LARGE SCALE, MULTI-MILLION-POUND FINANCIAL SERVICES TRANSFORMATION PROGRAMME

Testimonial

"BPM Tech really understood our requirements and went above and beyond to ensure our needs were met."

PROVIDING A HIGH PERFORMING TECHNICAL TEAM TO A SAAS, E-PROCUREMENT CLOUD SOLUTION

Testimonial

"Ben and the BPM team have impressed us with their professionalism and ability understand our needs. They have enabled us to quickly build out our team and deliver significant value to all clients."

DUE TO AN EXISTING PROVIDER FAILING TO DELIVER, THE HEAD OF IT AT ONE OF THE WORLD'S LARGEST LOGISTICS FIRMS, REACHED OUT TO BPM TECH TO URGENTLY ATTRACT THE HIGHEST CALIBRE CANDIDATES FOR SEVERAL BUSINESS-CRITICAL AND TIME SENSITIVE ROLES

Testimonial

"Having BPM Tech on the case for our IT recruitment meant we had little to no need to deal with other recruiters, allowing me to get on with my day job knowing the role was always in safe hands."

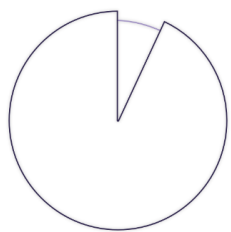
PROVIDING A BLENDED RECRUITMENT APPROACH FOR A LEADING DATA SERVICES CLIENT, PROVIDING THEM THE PLATFORM TO EMBARK ON A BUSINESS-CRITICAL CLOUD MIGRATION PROGRAMME.

Testimonial

"Having a partnership with James and Ben at BPM Tech has significantly improved our time-to-hire on several key roles. What I value the most is that they always listen but are never afraid to push back when they feel that someone is the right fit for our business."

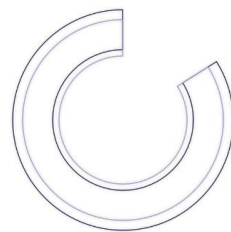


CORE BY NUMBERS...



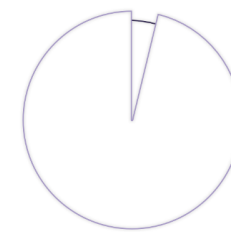
96%

Of candidates who underwent the **CORE** pre selection interview process were selected for second stage interviews



89%

Of clients have seen an improvement with onboarding, engagement and productivity of new employees



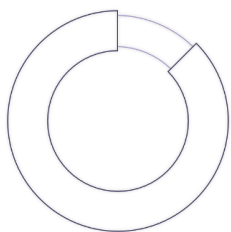
91%

Of hiring managers said on demand video shortlisting was their preferred way of reviewing candidates



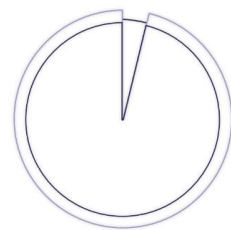
20%

Increase in candidate satisfaction



90%

Of hiring managers said they've not had both a video and Job fit profile as standard with other suppliers



87%

Of clients said the Job fit profile was a pivotal factor when selecting a candidate



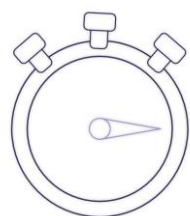
16 DAYS

Reduction in time to hire



35%

Uplift in unique candidate attraction



18 HOURS

Average time saved per vacancy



£12,000 PER VACANCY

Average indirect cost savings in time alone



100%

Of **CORE** candidates placed are still with their respective client





PRICING STRUCTURE



Partnership fee: £2,000
50% reduced from successful hire



30% of package
Sliding scale rebate: From 12 months



Unique candidate partnership proposition. 10% of fee if placed elsewhere by BPM Tech

Enhanced kickback terms for **CORE CONSULT**





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LETS TALK...

THE POWER OF PLUS

Premium talent acquisition solution based on Science, underpinned by actionable talent insights and powerful profiling!

CORE PLUS powered by BPM

True recruitment partners, powered by science, managing risk and taking full accountability for delivery





THANK YOU

WE LOOK FORWARD TO
HEARING FROM YOU!





FIND US AT...

<http://www.bpm-core.co.uk>