



CORE powered by
BPM

Premium talent acquisition solution based on science, underpinned by actionable talent insights and powerful profiling!

Creating an unfair advantage for clients to do ordinary things in extraordinary ways!

CORE 360

Discover
your CORE
DNA

Attract,
engage and
retain talent

Reducing hiring
bias with
powerful
insights

Realise the
true cost of a
bad hire



CORE powered by BPM: Creating an unfair advantage for clients to do ordinary things in extraordinary ways!



Utilising the latest video and “Job fit” software, **CORE 360** creates a powerful on demand digital pre-selection first interview process, offering a non-biased, holistic view of each and every candidate



CORE 360 increases the diversity and level of candidate commitment, improving both the candidate and client journey



CORE 360 provides a cost effective, innovate and scalable platform, developed for driven tech centric companies focused on sustainable growth!



CORE 360 includes a free, bespoke 10 point employee turnover report to outline the true cost of recruitment



Realise the true cost of a bad hire, improve retention rates and highlight rising stars and future leaders

Blending the science of recruitment with the art of relationships, reducing hiring bias with powerful and actionable predictive insights on every candidate, fuelling ambitious companies to discover, attract, engage and retain key employees to realise their true potential





POWERFUL PACKAGE



Optimise ROI



10 point employee turnover report



Project health check & IR35 review



Premium candidate access



Advertising & social media campaign



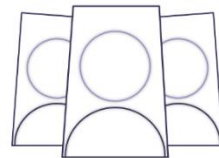
Powerful, predictive insights on every candidate



Based on **CORE DNA**



Brand review: What candidates say?



Proactive talent pooling



Exceptional onboarding package



Unique recruitment plan



Digital pre selection profiling

Operating as true recruitment partners, managing risk and taking full accountability for delivery, **CORE 360** guarantees to save you time and increase ROI by optimising recruitment costs



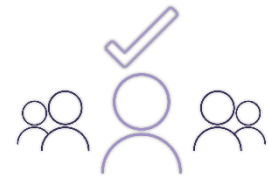


SETTING NEW STANDARDS!

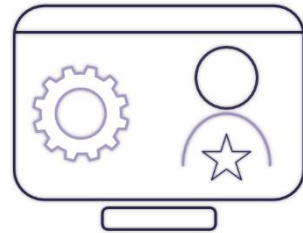
CORE digital pre-screening profile



On demand video interview



“Job fit” behavioural profile



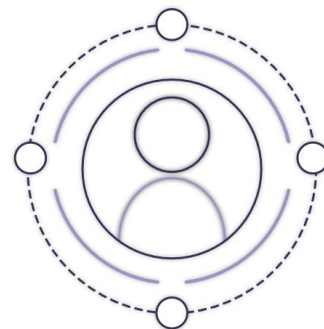
Pre recorded interview questions



Bespoke interview question pack



Onboarding and remote working advice



Premium talent management and talent aftercare package

Driven by **CORE'S**
powerful on demand
profiling

Your very own tailored
first stage interview pack!





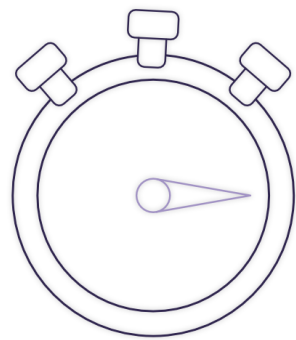
OPTIMISING OUTCOMES



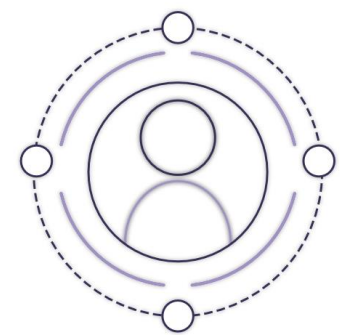
ROI



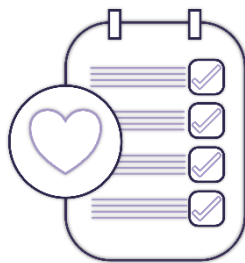
Candidate journey: Attraction and engagement



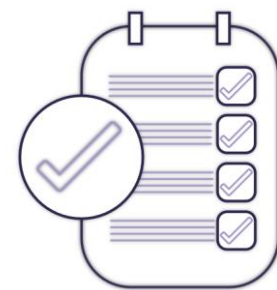
Time to hire



Client experience: Increase hiring manager engagement



Quality of hire



Increase staff retention rates and highlight rising starts

Not satisfied with just creating a genuine unfair advantage for clients in discovering, attracting, engaging and retaining key employees, **CORE 360** backed by science guarantees to optimise outcomes





DRIVEN BY PROFESSIONALS

POWERED BY CORE: PROVIDING A LEADING DIGITAL CARE SOLUTIONS COMPANY, A COMPLETE TALENT ATTRACTION PACKAGE, ATTRACTING THE BEST TALENT, SAVING TIME AND MONEY

Testimonial

"Ben and the team, coupled with the power of BPM CORE, have added real value throughout our hiring and recruitment process, offering a unique proposition, resulting in them attracting the best in market candidates, whilst reducing costs and time to hire!"

PROVIDING A BEST IN CLASS CHANGE AND TRANSFORMATION TEAM FOR A LARGE SCALE, MULTI-MILLION-POUND FINANCIAL SERVICES TRANSFORMATION PROGRAMME

Testimonial

"BPM Tech really understood our requirements and went above and beyond to ensure our needs were met."

PROVIDING A HIGH PERFORMING TECHNICAL TEAM TO A SAAS, E-PROCUREMENT CLOUD SOLUTION

Testimonial

"Ben and the BPM team have impressed us with their professionalism and ability understand our needs. They have enabled us to quickly build out our team and deliver significant value to all clients."

DUE TO AN EXISTING PROVIDER FAILING TO DELIVER, THE HEAD OF IT AT ONE OF THE WORLD'S LARGEST LOGISTICS FIRMS, REACHED OUT TO BPM TECH TO URGENTLY ATTRACT THE HIGHEST CALIBRE CANDIDATES FOR SEVERAL BUSINESS-CRITICAL AND TIME SENSITIVE ROLES

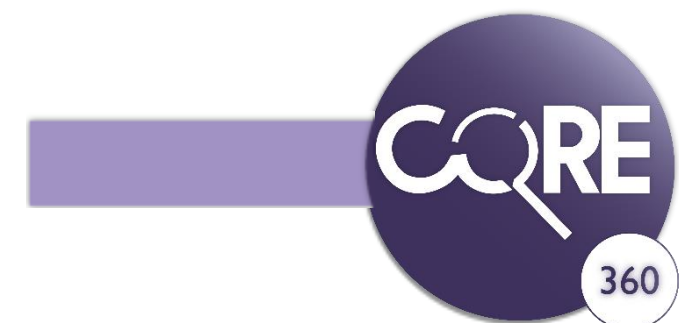
Testimonial

"Having BPM Tech on the case for our IT recruitment meant we had little to no need to deal with other recruiters, allowing me to get on with my day job knowing the role was always in safe hands."

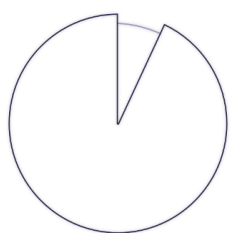
PROVIDING A BLENDED RECRUITMENT APPROACH FOR A LEADING DATA SERVICES CLIENT, PROVIDING THEM THE PLATFORM TO EMBARK ON A BUSINESS-CRITICAL CLOUD MIGRATION PROGRAMME.

Testimonial

"Having a partnership with James and Ben at BPM Tech has significantly improved our time-to-hire on several key roles. What I value the most is that they always listen but are never afraid to push back when they feel that someone is the right fit for our business."

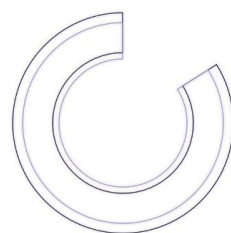


CORE BY NUMBERS...



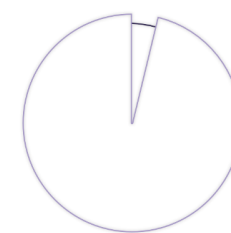
96%

Of candidates who underwent the **CORE** pre selection interview process were selected for second stage interviews



89%

Of clients have seen an improvement with onboarding, engagement and productivity of new employees



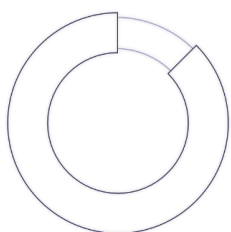
91%

Of hiring managers said on demand video shortlisting was their preferred way of reviewing candidates



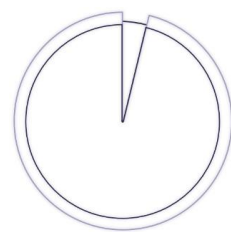
20%

Increase in candidate satisfaction



90%

Of hiring managers said they've not had both a video and Job fit profile as standard with other suppliers



87%

Of clients said the Job fit profile was a pivotal factor when selecting a candidate



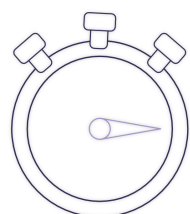
16 DAYS

Reduction in time to hire



35%

Uplift in unique candidate attraction



18 HOURS

Average time saved per vacancy



£12,000 PER VACANCY

Average indirect cost savings in time alone



100%

Of **CORE** candidates placed are still with their respective client





PRICING STRUCTURE



20% (for enhanced offering)
Rebate 12 weeks sliding
Payment 14 days
Beneficial terms if client commits to **CORE DNA**



£3k for on demand video and behavioural if under 20%
£1.5k for on demand video & behavioural for exclusive



- 125 units - £1,500
- 250 units - £2,500
- 500 units - £4,000
- 1,250 units - £6,500





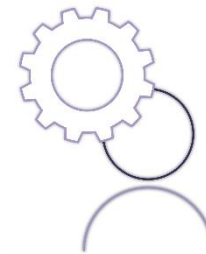
Name: Ben Whiteley
Position: Director
EMAIL : ben.whiteley@bpmtech.co.uk
PHONE : 01484 717 739

LETS TALK...

THE POWER OF 360



Bespoke 10 point
employee turnover report



Dedicated account manager



Advertising and social media campaign

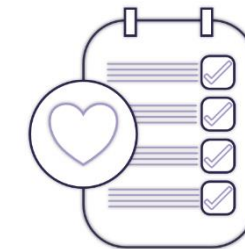


On demand digital pre selection interview
package including:

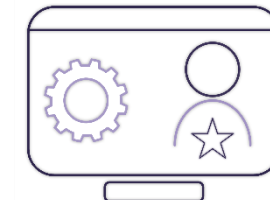
- On demand video interview
- Behavioural profile
- Technical profile
- Job specific pre interview questions



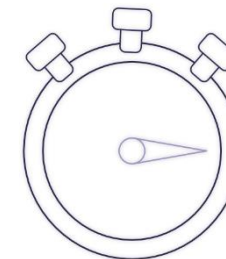
External brand and IR35
review



Project health check



Talent acquisition software



Unique recruitment plan





“Bridging the gap between high cost consultancies and interim project recruitment”

CORE CONSULT operate an associate partner model to attract and engage sought after consultants, able to manage risk, taking full accountability and deliver of specific project work, offers clients access to a best in class resource as well as a truly flexible, scalable and highly cost effective partnership, no risk guarantee solution

CORE CONSULT solutions delivery bridges the gap between high cost consultancies and interim project recruitment, offering clients an agile, flexible, scalable and highly cost effective option of outsourcing non-core projects delivered to defined outcomes



CORE ASSOCIATE PARTNER MODEL

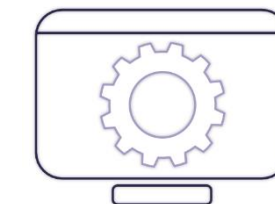
CORE CONSULT offers clients unlimited, on demand access to Associate Partners profiles consisting of:



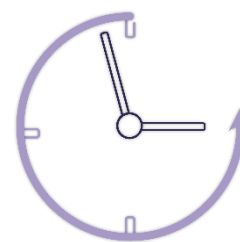
Behavioural profile



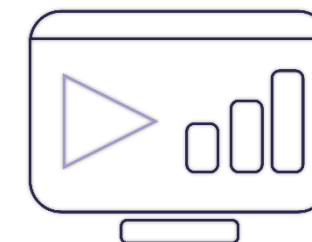
Video Profile



Technical Profile



Real time availability



Comprehensive document depository



Trial start option



Transparent costing



Right to work documents



Fully referenced





ASSOCIATE PARTNER MODEL



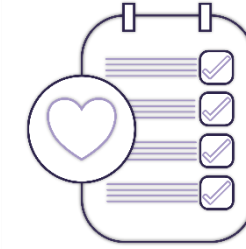
Trial starts



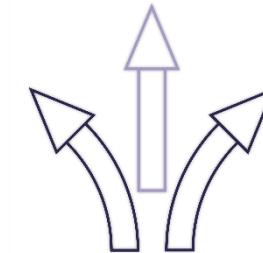
Unlimited replacements



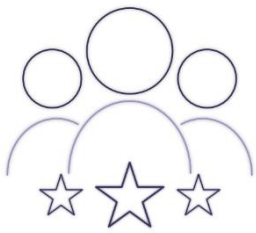
Transparent costing



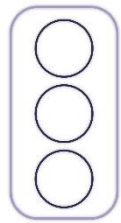
Free project health check
consultation



Fully flexible project
resource



Talent pooling



Full “red, amber, green”
IR35 review



Innovative cash back
proposition



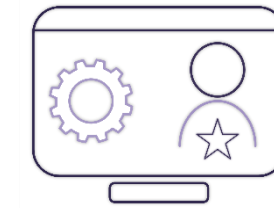
Average cost savings of
over 40% against
consultancies



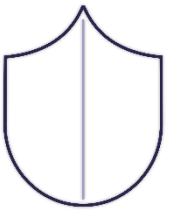
Best in class resource



24 hour associate partner
helpline



Virtual associate partner
model guarantee



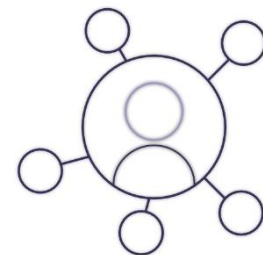
Fully insured



Full protection against
IR35



Quick and easy to
implement



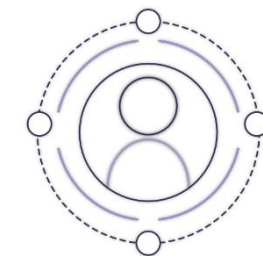
No product/vendor
preference/bias



Online finance system-
one click approval



Work package focused &
detailed project mapping



On/Offsite capability





THANK YOU

WE LOOK FORWARD TO
HEARING FROM YOU!





FIND US AT...

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